

Do you want to make a positive impact while achieving success?

CEO / “Co-Founder” for international expansion at FISHCON wanted!

FISHCON is a young, innovative and award-winning company from Austria. With the Fishcon lock, we enable a gentle fish migration at flood protection structures, hydropower plants and other barriers in rivers. Our technology is already being successfully implemented at multiple locations in Austria, Germany and Switzerland. Now, we aim to conquer the international market – and we’re looking for you to help scale our business!

Ideally, you (m/f/d) bring

- a background in economics and/or law,
- basic technical knowledge, preferably in hydropower,
- experience in building partnerships and securing business financing,
- at least 3 years of leadership experience in a small to medium-sized enterprise,
- an independent, structured and goal-oriented approach,
- excellent communication skills, multilingualism and networking talent,
- an interest in marketing and sales
- and the ambition to make FISHCON the market leader in technical fish pass solutions.



You preferable

- are based in Upper Austria, Lower Austria or Vienna,
- enjoy traveling (30–50% travel availability)
- and are ready to embrace the challenges and risks of joining a scale-up.



You will be responsible for

- establishing and managing international partnerships,
- securing financing for rapid scaling,
- making strategic business decisions and shaping company strategy,
- developing and implementing marketing and sales initiatives,
- representing FISHCON at conferences and trade fairs worldwide,
- and handling organizational tasks (e.g. collaborating with accountants, marketing agencies and addressing regulatory matters).



Why to join FISHCON?

- Flexible working hours, location and approach – you define your work style!
- Direct involvement in the company’s success.
- Meaningful work contributing to environmental and climate protection.
- Decision-making freedom and room for your ideas.
- A positive work environment that you will help shape.
- The opportunity to work in a future-proof industry with significant growth potential.



About Me:

My name is Bernhard Mayrhofer, founder of FISHCON. As an engineer with a passion for fish migration, my strengths lie in R&D, product development and project management. Now that the proof of concept and proof of market have been achieved, I, along with my motivated partners at KFD – a mid-sized company from Upper Austria – am looking for you to bring complementary skills and expertise to take FISHCON to the next level.

Interested?

Send your application to bernhard.mayrhofer@fishcon.at. You can also reach me by phone at +43 650 9401368. I look forward to an exciting conversation with you 😊!